

Pakistan Successfully Concludes First EFF Review

Saturday, May 10, 2025



EUROMONEY

Euromoney Market Leaders
Investment Banking (Notable) - 2022

PAC
Insider

Best Equity Market Consultants
Pakistan 2022

ASIAMONEY

Sector Coverage of Bank, Insurance, Power,
Macroeconomics, Small Caps, Materials
Runner Up

**Global
Business
Outlook**

Most Innovative Corporate Finance Advisory
Firm Pakistan - 2022
Fastest Growing Asset Manager Pakistan - 2022

**CFA Society
Pakistan**

Best Brokerage House 2017
Best Brokerage House 2016 (Runner up)
Best Analyst and Trader 2013 (Runner up)

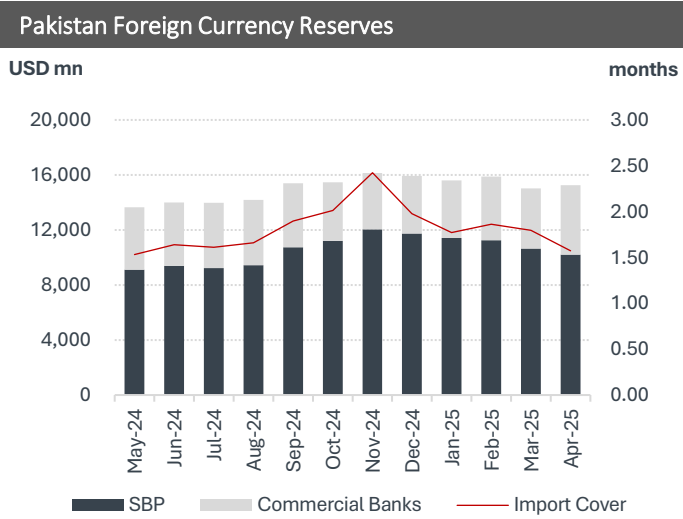
Second tranche of USD 1.0bn to be released

Pakistan has successfully concluded the first review of IMF’s Extended Fund Facility (EFF), allowing the country to draw out USD 1.0bn. Cumulative withdrawal under the 37-month facility would increase to USD 2.0bn. Moreover, the executive board also approved the USD 1.4bn Resilience and Sustainability Facility (RSF) to tackle climate vulnerabilities.

The Program Prioritizes Macroeconomic Sustainability: The IMF board reiterated that the program’s purpose will be to ensure Pakistan’s macroeconomic stability through sound policy, aiming to shore up reserve buffers and broaden the taxation base.

- **Shoring up reserves to USD 14.0bn:** Despite a consistent current account surplus (USD 1.9bn during 9MFY25) and aggressive US Dollar purchases from the interbank market, the SBP’s reserves have declined by nearly USD 2.0bn over the past six months because of debt servicing-led outflows. Given the IMF-driven flows, the **SBP governor estimates the central bank’s reserves to rise to USD 14.0bn**, improving the import cover to around 2.3 months from 1.6 months.
- **Broadening the taxation base:** The IMF reiterated the need to enhance the taxation base, particularly targeting the undertaxed agriculture and retail segments. The fund believes a broader base will enable a **more equitable levy of taxes**, reducing the load on the corporate and salaried segments. The medium-term target for the program is to increase Pakistan’s tax-to-GDP ratio to 13.0% over its tenure. As of 10MFY25, FBR missed its tax collection target by **over PKR 800bn**. However, given the likely revision in GDP figures, **the tax-to-GDP ratio is projected to hover around 10.6%**, an improvement from 9.0% in FY24.

Improving SOEs to limit losses: The program also reiterated the need to reform State-Owned Entities (SOEs) to support the country’s fiscal landscape. Notably, loss-making SOEs recorded a cumulative loss of PkR 851bn in FY24, while cumulative losses since FY14 stood at around PkR 6.5tn. Pakistan is spearheading the privatization program with PIA, albeit the process has hit snags because of limited buyers.



Source: SBP, BMA Research

Pakistan External Liability (as of December 2024) – USD mn	
Total External Debt	86,622
Multilateral	48,546
The World Bank	20,642
ADB	15,933
IMF	8,493
Others	3,478
Bilateral	23,655
Paris Club	5,746
Non-Paris Club	17,909
Commercial	14,421
Commercial Loans	5,775
Eurobond/Sukuks	6,800
NPC	1,055
Others	791

Source: MoF, BMA Research

USD 1.4bn RSF also approved

Primary balance target on track to be met: The IMF highlighted Pakistan's improving fiscal performance, evidenced by a PKR 3.5tn primary surplus in 9MFY25, crediting disciplined spending for this feat. The fund also stated that Pakistan is on track to meet FY25's primary surplus target of 2.1% of GDP.

USD 1.4bn to address climate-related vulnerabilities: The RSF will assist Pakistan in enhancing its resilience to natural disasters and climate-related risks. Key components of the program include strengthening disaster resilience and public investment planning; improving water resource efficiency through better pricing; enhancing federal-provincial coordination for disaster response and financing; advancing climate risk disclosure by banks and corporations; and supporting Pakistan's climate mitigation goals to address macro-critical vulnerabilities.

Geopolitical concerns highlighted: The IMF highlighted geopolitical tensions as potential risks to Pakistan's macroeconomic stability and emphasized the importance of maintaining prudent macroeconomic policies to build resilience and navigate an uncertain global environment.

Energy chain reforms a priority: The IMF credited timely energy tariff adjustments for reducing the flow of circular debt. Since the previous year, the stock of the power sector's circular debt has declined by around PKR 400bn to PKR 2.4tn as of March 2025. The fund also mentioned the need to expedite cost-side reforms, likely referring to tariff negotiations, to enhance the chain's viability and improve Pakistan's global competitiveness.

Continued need for data-driven monetary policy: The IMF credited the tight policy stance for Pakistan's record-low inflation (CPI of 0.3% as of April 2025). It stressed the continued need for data-driven monetary policy setting to ensure SBP's medium-term inflation target (5-7%) is anchored. The fund highlighted that a flexible exchange rate regime will be imperative for building reserve buffers and weathering unforeseen external shocks.

Pakistan Fiscal Summary			
PkR bn	9MFY25	9MFY24	YoY
Total Revenue	13,367	9,780	37%
Tax Collection	9,137	7,262	26%
Non-Tax Collection	4,230	2,518	68%
Total Expenditure	16,131	13,460	20%
Current Expenditure	14,588	12,333	18%
Interest	6,439	5,518	17%
Development Expenditure	1,543	1,127	37%
Budget Balance	(2,970)	(3,886)	-24%
% of GDP	-3.2%	-4.9%	
Primary Balance	3,469	1,632	113%
% of GDP	3.7%	2.1%	

Source: MoF, BMA Research

IMF Projected Macroeconomic Indicators			
	FY24	FY25E	FY26F
Real GDP Growth	2.5%	2.6%	3.6%
Unemployment (%)	8.3%	8.0%	7.5%
CPI (Average)	23.4%	5.1%	7.7%
CPI (Period-end)	12.6%	6.5%	6.6%
Fiscal Summary (% of GDP)			
Fiscal Revenues	12.6%	15.9%	15.2%
Expenditure	19.4%	21.6%	20.3%
Budget Balance	-6.8%	-5.6%	-5.1%
Primary Balance	0.9%	2.1%	1.6%
Total Debt	67.9%	71.2%	69.2%
External Debt	22.7%	24.0%	22.2%
Domestic Debt	45.2%	47.3%	47.0%
External Summary (% of GDP)			
CA Balance	-0.5%	-0.1%	-0.4%
FDI	0.6%	0.5%	0.6%
Reserves (USD bn)	9.4	13.9	17.7
Import Cover (months)	1.6	2.3	2.8
Foreign Debt	31.7	33.1	31.3

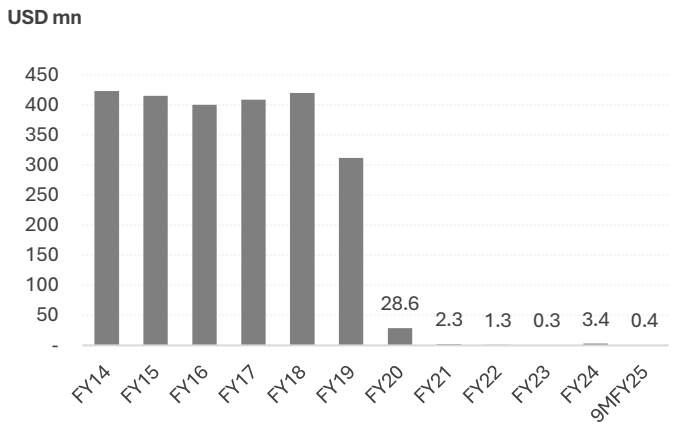
Source: IMF, BMA Research

Regional Escalation a Concern for Stability

Escalating conflict with India a cause for concern: Pakistan’s ongoing conflict with India continues to escalate, threatening to delay the country’s economic stabilization efforts. Moreover, **potential delays in planned FDI** are a definite possibility as investors wait for de-escalation before committing.

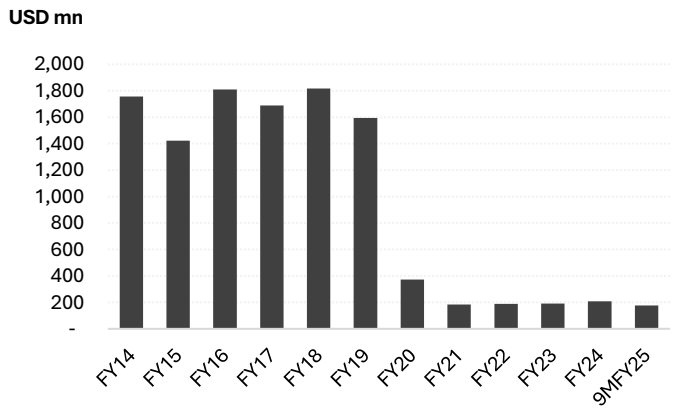
- **The KSE100 Index has lost 10% of its value since the conflict:** The KSE100 index has declined by 10% since the conflict escalation, reflecting investor caution amid an increasingly uncertain environment. Early apprehensions were driven by fears of potential delays in the IMF board’s approval process. While those concerns have been alleviated, other risks remain, particularly if air travel is restricted.
- **Over USD 50mn in T-Bills sold in a single day:** Foreign investors have been pulling out their investments from Pakistan’s treasury market since the monetary easing cycle commenced in June 2024. The recent conflict escalation greatly accelerated the outflow. Foreign investors, notably, liquidated over **USD 50mn worth of T-Bills** in a single day (May 02, 2025).
- **Trade with India has already been at low levels since 2019:** Since the 2019 cross-border incident, both countries have placed strict restrictions on trade. Before the incident, Pakistan’s exports to India averaged around USD 400mn annually. They have since plummeted to negligible levels, registering **under USD 0.5mn during 9MFY25**. Pakistan’s imports from India averaged around USD 1.6-1.8bn annually and have since fallen to **around USD 200mn**.
- **Social media ban may affect media companies:** Pakistani media has a large market amongst the Indian population. The ban on Pakistan’s social media will significantly limit the online growth of Pakistan media companies. Hum Network’s YouTube channel was averaging around **60 million views daily**. This figure has declined to around 30 million views after the ban.

Pakistan Exports to India



Source: SBP, BMA Research

Pakistan Imports from India

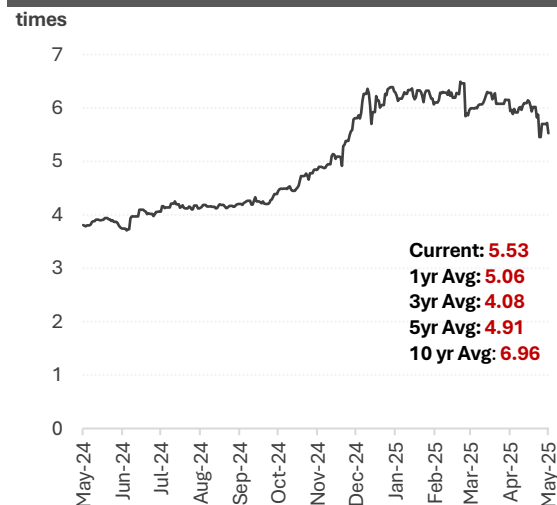


Source: SBP, BMA Research

Value buyers may closely monitor entry points

Value buyers may enter the fray: As mentioned, the KSE100 index has lost around 10% of its value since the conflict escalated. The lower index level has improved valuation metrics for value buyers, who are closely monitoring potential entry points. While the EFF approval will alleviate some concerns, regional stability will be imperative for sustained market recovery.

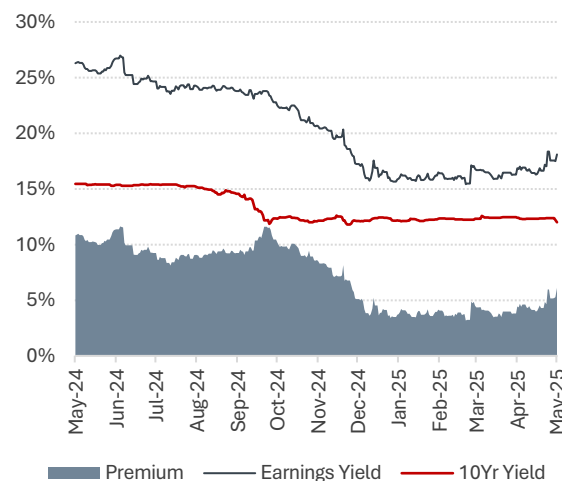
Market PE Multiples



Source: PSX, BMA Research

Pakistan's PE multiple has **declined to around 5.5x**, after peaking at 6.5x back in March 2025. These multiples stand **20% below** the KSE100's 10-year average of around 7.0x.

Earnings Yield vs. Long-term Treasury Yield



Source: PSX, Bloomberg, BMA Research

The KSE100 index's earnings yield has increased to 18.1% from around 15.1% in March 2025. The earnings yield premium over the 10-year yield has **increased to over 6%** from around 3% in March 2025.

PSX Market Capitalization (USD bn)



Source: PSX, Bloomberg, BMA Research

The PSX's market capitalization has **dipped to USD 45bn**, compared to May 2025's high of around USD 51bn. Current capitalization stands 55% below the market's record-high peak of USD 100bn.

This research report is for information purposes only and does not constitute nor is it intended as an offer or solicitation for the purchase or sale of securities or other financial instruments. Neither the information contained in this research report, nor any future information made available with the subject matter contained herein will form the basis of any contract. Information and opinions contained herein have been compiled or arrived at by BMA Capital Management Limited from publicly available information and sources that BMA Capital Management Limited believed to be reliable. Whilst every care has been taken in preparing this research report, no research analyst, director, officer, employee, agent or adviser of any member of BMA Capital Management Limited gives or makes any representation, warranty or undertaking, whether express or implied, and accepts no responsibility or liability as to the reliability, accuracy or completeness of the information set out in this research report. Any responsibility or liability for any information contained herein is expressly disclaimed. All information contained herein is subject to change at any time without notice. No member of BMA Capital Management Limited has an obligation to update, modify or amend this research report or to otherwise notify a reader thereof in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate, or if research on the subject company is withdrawn. Furthermore, past performance is not indicative of future results.

The investments and strategies discussed herein may not be suitable for all investors or any particular class of investor. Investors should make their own investment decisions using their own independent advisors as they believe necessary and based upon their specific financial situations and investment objectives when investing. Investors should consult their independent advisors if they have any doubts as to the applicability to their business or investment objectives of the information and the strategies discussed herein. This research report is being furnished to certain persons as permitted by applicable law, and accordingly may not be reproduced or circulated to any other person without the prior written consent of a member of BMA Capital Management Limited. This research report may not be relied upon by any retail customers or person to whom this research report may not be provided by law. Unauthorized use or disclosure of this research report is strictly prohibited. Members of BMA Capital Management and/or their respective principals, directors, officers and employees may own, have positions or effect transactions in the securities or financial instruments referred herein or in the investments of any issuers discussed herein, may engage in securities transactions in a manner inconsistent with the research contained in this research report and with respect to securities or financial instruments covered by this research report, may sell to or buy from customers on a principal basis and may serve or act as director, placement agent, advisor or lender, or make a market in, or may have been a manager or a co-manager of the most recent public offering in respect of any investments or issuers of such securities or financial instruments referenced in this research report or may perform any other investment banking or other services for, or solicit investment banking or other business from any company mentioned in this research report. Investing in Pakistan involves a high degree of risk and many persons, physical and legal, may be restricted from dealing in the securities market of Pakistan. Investors should perform their own due diligence before investing. No part of the compensation of the authors of this research report was, is or will be directly or indirectly related to the specific recommendations or views contained in the research report. By accepting this research report, you agree to be bound by the foregoing limitations.

BMA Capital Management Limited and / or any of its affiliates, which operate outside Pakistan, do and seek to do business with the company(s) covered in this research document. Investors should consider this research report as only a single factor in making their investment decision. BMA Research Policy prohibits research personnel from disclosing a recommendation, investment rating, or investment thesis for review by an issuer/company prior to the publication of a research report containing such rating, recommendation or investment thesis.

Stock Rating

Investors should carefully read the definitions of all rating used within every research reports. In addition, research reports carry an analyst's independent view and investors should ensure careful reading of the entire research reports and not infer its contents from the rating ascribed by the analyst. Ratings should not be used or relied upon as investment advice. An investor's decision to buy, hold or sell a stock should depend on said individual's circumstances and other considerations. BMA Capital Limited uses a three-tier rating system: i) Buy, ii) Neutral and iii) Underperform (new rating system effective Jan 1'18) with our rating being based on total stock returns versus BMA's index target return for the year. A table presenting BMA's rating definitions is given below:

Old rating system

Valuation Methodology

To arrive at our period end target prices, BMA Capital uses different valuation methodologies including

- Discounted cash flow (DCF, DDM)
- Relative Valuation (P/E, P/B, P/S etc.)
- Equity & Asset return based methodologies (EVA, Residual Income etc.)

BMA CAPITAL MANAGEMENT LIMITED **TREC HOLDER AT PAKISTAN STOCK EXCHANGE LIMITED**

HEAD OFFICE:

Level 8, Unitower, I.I. Chundrigar Road, Karachi - 74000, Pakistan
Tel: +92 21 111 262 111 | Fax: +92 21 3243 0748 | www.bmacapital.com | info@bmacapital.com

Stock Exchange Branch:

Room 141, Pakistan Stock Exchange,
Stock Exchange Road, Karachi.
Tel: (021) 32410617

Bahadurabad Branch:

Office # 3, Mezzanine Floor,
Akber Manzil, Main Bahadurabad
Roundabout, Karachi
Tel: (021) 3486 0393-98
Fax: (021) 3493 1396

Gulshan-e-Iqbal Branch:

Commercial Office premises bearing,
B-29 Mezzanine Floor 13/A, Main University
Road, Gulshan-e-Iqbal Karachi.
Tel: (021) 34825023

North Nazimabad Branch:

D-14 Office No 02, 2nd Floor Block H,
MCB Building, Near 5 Star Round About,
North Nazimabad Karachi.
Tel: (021) 36672301-00.

Awami Markaz Branch:

G13, Ground floor, Awami Markaz,
Shahrah-e-Faisal Karachi.
Tel: (021) 34300578

Lahore Cavalry Branch:

Office No. 74, 2nd Floor, Commercial Area,
Main Cavalry Ground, Lahore Cantt, Lahore.
Tel: (042) 3667 6614-20
Fax: (042) 3661 9912

Lahore Gulberg Branch:

Commercial Office No. 402, 7th Floor,
Mega Tower 63-B, Main Boulevard,
Gulberg II, Lahore.
Tel: (042) 35762953-57

Lahore LSE Branch:

1st Floor Room# 110-111, LSE Building,
19- Khayaban-e-Aiwan-e-Iqbal, Lahore.
Tel: (042) 36280931-34

Islamabad Branch:

104, 1st Floor, 82-East,
Muhammad Gulistan Khan House,
Fazel e Haq, Blue Area, Islamabad
Pakistan
Tel: (051) 280 2354-5
Fax: (051) 280 2356

Sialkot Branch:

2nd Floor, Sialkot Business & Commerce
Centre, Paris Road, Sialkot, Adjacent to
Sialkot Chamber of Commerce.
Tel: (052) 4260091-94

Multan Branch:

Office No. 607/A, 6th Floor,
The United Mall, Plot No. 74
Abdali Road, Multan
Tel: (061) 457 6611-15
Fax: (061) 457 6615

Sargodha Branch:

Ground floor, Shan Plaza, Block No 16,
Main Khushab Road, Near Allied Bank
Limited, Sargodha.
Tel: (048) 3767 817-18

Faisalabad Branch:

Mezzanine Floor, State Life Building #2,
Plot No. 833 Liaquat Road, Faisalabad.
Tel: (041) 2612261-5.

Gujranwala Branch:

51-H block Near Standard Chartered Bank
Trust Plaza GT road Gujranwala.
Tel: (055) 3848501-05

Chakwal Branch:

Office No. 12, 1st Floor, Ejaz Plaza,
Talagang Road Chakwal.
Tel: (0543) 553850, 0543-543720, 0543-
543721.

Jhelum:

2nd Floor, Khalid Plaza, Plot#7/89,
Kazim Kamal Road, Jhelum, Punjab.
Tel: (054) 4620594-97

Peshawar Branch:

Shop No.F1 & F2, 1st Floor Mall Tower 35,
The Mall Peshawar Cantt.
Tel: (091) 5274770-72

Abbottabad Branch:

Gohar Son's Arcade 1st Floor Office# 4,
Supply Bazar Sikandarabad Abbottabad,
KPK.
Tel: (0992) 400346-47

Gujar Khan Branch:

1st Floor, Office# 101 & 102, Akbar Kayani
Plaza, GT Road, GujarKhan.
Tel: (051) 3762083

Bahawalpur Branch:

Plot # 13-A, 1st Floor, Office # 2,
Model Town B, Bahawalpur
Tel: (062) 2883158, 2884158